**PPN Session 1 24.09.04 03\_Transcribe**

[Rachel Davies] (0:14 - 2:42)

That should be the end of your presentations. Can we finish please? Right, can we settle down now?

Has everyone, team captains, has everyone on your team presented? Yes Grant? Rav, has everyone on your team presented?

Yeah? Carol, all of yours done? Alex, all of your team done?

Keir's not there. Afam, have all of your team presented? Yeah, excellent.

Right guys, can you just settle down now? That is all finished. I know it's all very exciting, it's done.

How do you feel? Does everyone feel good? Enjoy that?

Yeah? Did we learn a lot from each other? Some great lessons learned in there, some fantastic years.

You've all had such incredible experiences all year and you've all grown so much. I'm so super proud of all of you, but now it's time to vote. So in your workbooks, if you go, I think it's the speaker pages, review what your notes are.

I'm going to put some music on for two minutes and I want you to scan the QR code and vote for the best presentation on your table. So the property entrepreneur of the year and the best deal of the year. There was some magnificent deals of the year going round, listening to you all, but now I'm going to put some music on, Declan.

Two minutes to vote. Any questions, put your hand up. Scan the QR code, just scan the QR code and you can vote.

If you get the right QR code, it's where your speaker notes are. You're voting for who was the best presenter on your table for property entrepreneur of the year. Who would you vote for?

Just one person for property entrepreneur of the year and then one person for deal of the year. Who presented the best deal on the table and then who presented the best overall? Two votes is all we need from you.

Does everyone understand?

[Speaker 3] (2:42 - 2:49)

And it doesn't matter which QR code you're using. They're all the same from pages five to 15, I think it is.

[Rachel Davies] (2:49 - 4:48)

Yeah. So make sure you use the speaker pages that you wrote notes on. Really important.

Everyone all right? Everyone know what to do? Put your phones down when you finish.

Review your notes, take it seriously. Have they embodied the methodology? Did they have a fantastic year?

Have they had great successes? Think about it through that lens. Team captains, can I ask you to make sure everyone on your team, on your table has voted and then put your hands in the air when everyone has voted.

Kids having issues. Bianca, could you come on? What's up?

Who can't get on? Bianca, we've got some issues with the voting. Is it just the internet?

We might have to just wait a little bit longer. Is everyone, did you manage? Hang on, we've got one here.

These things drop.

[Speaker 2] (4:49 - 4:52)

Is anyone else having trouble?

[Rachel Davies] (4:54 - 5:14)

We'll just take a bit of time. We need to do the voting. Bianca, we've got some problems over here as well.

[Speaker 2] (5:14 - 5:25)

Have you managed to get the Wi-Fi going? Do you put your name in?

[Rachel Davies] (5:27 - 5:29)

Yeah, okay, maybe we try it.

[Speaker 2] (5:29 - 5:30)

Yeah, let's try it then.

[Rachel Davies] (5:30 - 5:54)

I didn't realise that was part of the form. They're having trouble getting access. Bianca, can I just check, are you getting that written down?

What they've done is they've done it on Natalie's but they've put her, whose name he's voting on it. So somebody else has done it for her, is that possible?

[Speaker 3] (5:54 - 5:56)

Yeah, I think so. I'll double check it.

[Rachel Davies] (5:58 - 9:10)

Right guys, can your team captains please can you check that everyone's managed to vote and there isn't any outstanding people who haven't voted? Carol, can I just ask you, have all of your team voted successfully? Any issues?

No. Can you put your hand in the air for me? Alex, Alex, is everyone on your table voted?

You're all done? You're all done? So that's table one, table two, table three.

Table four, how are you getting on? Table five, have you all voted? We've got a couple more issues, I'll just wait a few more minutes or a minute.

Table four, have you managed to vote? Have you managed to vote? Are you guys, Ravi, are you guys all done?

Is everyone voted? You are? Right.

Right folks, can I get your attention please just before we go to the break? Team captains, have all of your tables voted? Every single person, has anyone got an outstanding issue?

Yeah, are we all good? Yeah, it's really important that everybody's voted for their Property Entrepreneur of the Year and their Deal of the Year. Is everyone happy?

Cool, right. Wow, that's it, you've done it this morning. I want to give you all a massive round of applause.

You are fantastic. Get that nervous energy out. Now that you've done that, hopefully you feel really good.

I was listening in to all of your presentations. I did my best to hear something from everyone. You all had incredible years.

You have grown so much personally and professionally, and some of you were so honest and so real about the experiences you've had this year. Some of you have had massive life-changing years, big step changes. Others of you have experienced some really serious challenges and have even come through.

You're still here today, you've stood up and been accountable. I'm so proud of all of you. From me, well done, you're absolutely amazing guys.

Remember, there's a proverb that says that a journey of a thousand miles starts with the first step, doesn't it? You've all absolutely done that. The hairs on my arms just went up then.

You've just done an amazing job. Let's give yourselves another massive round of applause, because you're all amazing. You've absolutely nailed it.

So you should come away from today feeling very, very proud of what you've achieved. So now it's time to shake off that nervous energy. What I suggest, we're going into a break now.

We've finished session one. Go off and have a little walk around the block. Make yourselves feel better.

Go and have a coffee and a cup of tea. I know you've been desperate for it. And let's end that session.

Well done, everybody. We're done.